

# Farm with Dairy Cattle in Mecklenburg-W. Pomerania

Situated in a favoured countryside location close to the Baltic Sea in Mecklenburg-Western Pomerania, this farm that was converted in the early '90s from a cooperative into a Ltd.-company today cultivates approx. 1,300 ha land and produces milk with approx. 1,500 cows.

As the owners wish to expand further into international markets, they decided to sell this company.

After trying to dispose the company by themselves and through third parties, the owners finally entrusted *Agrarbetriebe.de* with an M&A mandate in early 2008.

### Company profile:

Approx. 650 ha land owned and 650 ha leased, some of this long-term from the BVVG, the Landgesellschaft and the municipality; production site on 7 ha land with a dairy cattle stable of 16.600 m<sup>2</sup> for 2,000 cattle and calves with several larger farm buildings. Milk quota > 11,000,000 kg,

### Challenges:

Due to the unavailing broker activities well-known object in the market.

### Buyer:

A newly founded company specializing in investment in and value increase of agricultural land

### Sales period:

½ year in total; despite comprehensive due diligence and complex deal structuring only two months from first meeting with buyer to contract signature.

### Purchase price:

Value and future-oriented

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